



First Select

Logistics Planning & Procurement

Date	Venues	(\$)Fees	Book your seat
21 Dec -25 Dec 2025	Bahrain	2900	Register Now

OBJECTIVES:

World-class logistics practices and systems are the means to simultaneously improve customer service, reduce operating expenses and minimize capital investments. The course addresses the changing and increasingly important role of logistics in business; performance measures and benchmarking procedures; world-class processes for customer service and order processing, inventory planning and management, purchasing procurement, supply chain integration, transportation and distribution, and warehousing; logistics information systems architectures and implementation strategies; and logistics organization design alternatives.

The main objective of the course is to teach the participants how to develop a comprehensive logistics strategy to support overall business objectives, and to enable them to:

1. Identify the products and services that can be best obtained externally;
2. Develop, evaluate and determine the best supplier, price and delivery for those products and services.

Encompassing the Following Topics:

- 21st Century Logistician
- Material and Logistics Planning
- Purchasing Management
- Material Investment Management
- Partnerships - The New Way
- Supplier Approval Process
- Material Handling Management
- Purchasing Quality Assurance

WHO SHOULD ATTEND?

Buyers & Planners, Customer Service Managers, Distribution Operations, Managers, Import/Export Managers, Industrial Engineers, Logistics Directors, Logistics Managers, Logistics Project Managers, Manufacturing Analysts, Manufacturing Engineers, Material Managers, Operation Managers, Planning Managers, Procurement Analysts, Procurement Managers, Shipping Managers, Supply Chain Managers, Supply Chain Vice Presidents, Traffic Managers, Warehouse Operations Managers

PROGRAM TOPICS:

The 21st Century Logistician

Orientation:

- New World Order
- Leasing Companies
- Support of Next Generation Equipment

21st Century Management

- The New Manager
- New Concepts in Asset Management

Consolidations and Reciprocal Agreements

- Joint Ventures
- Mergers
- Alliances
- New Concepts In Provisioning and Material Handling

One World-Wide Information/Management System

- Shared Resources
- Standardization of Systems
- Stakeholders Goal

Material and Logistics Management Practices

- Management Accountability
- Modern Management
- Management Emphasis
- Management Process
- Material Logistics Objective Level
- Action Time Frames
- Leadership
- Negotiations

Material and Logistics Organization

- Organizational Principles and Application
- Communications
- The Employee:

Factors Affecting Material and Logistics

- Material vs. Logistics
- Costs
- Material Organization
- Value of Spare Components
- Provisioning and Allocation
- Logistics Planning
- Pooling Considerations
- Internal vs. External Rework Analysis

Purchasing Management

- Procurement Objectives and Planning
- Procurement cycle
- ProfitCenter Concept
- Purchase Orders
- Elements and Types of Purchase Orders

Material Investment Management

- Inventory Management
- Fundamental Concepts
- ABC Distribution
- Service Level Management
- Overstock Management

Partnerships - The New Way of Doing Business

- What is a partnership?
- Why and When to Use Partnerships
- The Economic Benefits of Partnerships
- Different Types of Partnership Agreements
- Successful Partnerships
- Partnership Agreements
- Working Relationships
- Performance Measures
- Expected Results

Purchasing Quality Assurance Management:


- Definition of Terms and Concepts
- Regulatory Authority Requirements
- Sale/Purchase /Exchange of Surplus
- Types of Approval Tags and Certificates
- Approval of Materials, Parts, Processes and Appliances
- Suspected Unapproved Parts

Supplier Certification:

- Why Supplier Certification?
- Supplier Certification Criteria
- Supplier Selection Process
- Supplier Surveys and Audits
- Phases of Certification
- Supplier Ratings
- Industry, Government, and International StandardsImplementing a Supplier Certification Program

WORKSHOP STYLE:

This will be a participative workshop with a mix of interactive learning sessions, exercises and discussions aimed to provide maximum impact and learning retention for all delegates.

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