



First Select

## Supply Chain Management

Date	Venues	(\$Fees	Book your seat
03 Aug -07 Aug 2025	Istanbul	3300	<a href="#">Register Now</a>

This Training Course offers a practical application of the principles and techniques for the implementation of Supply Chain Management and / or for Continuous Improvement of existing Supply Chain function in your Organization.

Objectives:

By the end of the course delegates will be able to:

1. Understand the concept of Supply Chain Management (SCM) and the role of Inventory Management
2. Understand the operation of the various links in Supply Chain – Design & New Product Development, Make or Buy, Sales & Marketing, Transportation & Warehouse
3. Understand Information Technology based systems
4. Know how to implement a system for Reverse Logistics to reduce costs
5. Know the steps for implementing a SCM function
6. Have identified & structured an approach in addressing a S C M issue specific to their Company
7. Know how to be an effective Supply Chain Manager, how to develop staff and identify sources for SCM Training / Development
8. Set Goals and develop an Outline SCM Project Proposal for their Companies

Who should attend?

Valuable to new all those working in the various functions in the Supply Chain. This includes those working in Purchasing, Inventory Control, Production, Transportation & Distribution. It will be valuable also to those seeking to implement and or improve Supply Chain Management.

Course Outline:

An overview of HR Management:

- The HR Function
- Personnel Administration
- Training & Development
- Compensation & Benefits
- Manpower Planning

What is Supply Chain Management?

- Materials, information & Money flows
- Inventory Management
- Supply Chain Report Card

Design & New Product Development:

- Traditional Approach
- Concurrent Engineering

#### Make or Buy Decisions:

- Why Make? / Why buy?
- Internal Analysis & Evaluation
- Supplier Review Check List
- Supplier Selection
- Negotiate & Contract
- Partnerships
- Outsourcing

#### Sales and Marketing:

- Sales Channels & Logistics Requirements
- Role of Marketing & Sales
- Customer Service

#### Reverse Logistics:

- Steps in Reverse Logistics Management
- Developing Reverse Logistics
- Potential benefits

#### Information Technology:

- Point and Enterprise Solutions
- Web-Based ERP
- EDI
- Electronic Supply chains
- Supply Chain Culture

#### Move – Warehousing & Transport:

- Integral Link in the Supply chain
- Types of Warehouses
- Characteristics of an Effective Transportation System
- Outsourcing

#### Controlling Logistics Costs:

- Transportation Costs
- Packaging & Labelling
- Documentation

#### Training & Development in SCM:

- How to be an Effective SC Manager/ Leader
- Planning Training & Development
- Identification of Training Needs
- Sources of Training/Development for SCM

#### Change – How to Improve the Supply Chain Function:

- Re-engineering
- The 3 Step Process
- Lessons learned
- Management Objectives & Goals
- Develop Outline SCM Project Proposal
- Action Plan for Implementation into your Work

#### WORKSHOP STYLE:

This will be a participative workshop with a mix of interactive learning sessions, exercises and discussions aimed to provide maximum impact and learning retention for all delegates.



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