**Conflict Resolution & Negotiation Techniques for Project Managers**

| Date | Venues | ($)Fees | Book your seat |
|------|--------|---------|----------------|
| 28 Dec -01 Jan 2026 | Dubai | 2900 | [Register Now](#) |

Conflict in project management is inevitable. The potential for conflict in information systems development projects is usually high because it involves individuals from different backgrounds and orientations working together to complete a complex task. The cause of conflict in team projects can be related to differences in values, attitudes, needs, expectations, perceptions, resources, and personalities. Proper skills in dealing with conflict can assist project managers and other organization members to handle and effectively resolve conflicts which can lead to a more productive organization as a whole.

Course Outline:

- Project Initiation
- Project Planning
- Project Execution
- Project Closedown
- Perception of the goal becomes a problem when success becomes competitive
- Goal to be reached is overarching.
- You want to create obligation for a trade-off at a later time.
- Stakes are low.
- Liability is limited.
- Any solution is adequate.
- You want to be harmonious and create good will.
- You would lose anyway.
- You want to gain time.

WORKSHOP STYLE:

A mixture of short presentations, interactive discussion, individual exercises and group work. The emphasis throughout is on a practical approach using case material and examples.

Wireless Communication

- Cellular Networks
- Mobile communication systems
- GSM – GPRS – CDMA – UMTS-LTE
- Voice over IP (VOIP) – IPV4-IPV6
- Supervision of senior projects
- In building solution designing,
- Link budget calculations, coverage
- Simulation, planning parameter optimization

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